

EG Radius Leaderboards reveal the latest deals and which contributors are acting on them every week, but which agents shifted the most space and landed the most deals in the third quarter of 2023?

Deal data reveals Britain's top agents of Q3

Cushman & Wakefield was the overall top agent in London, while Savills dominated regional retail in the EG Radius Leaderboards for Q3 2023.

The big agents once again pepper the rankings across the board, but the tables also turn the spotlight on the hardworking regional and sector specialists. And when number of deals is the measure, the county rankings show how local firms often win out.

Based on transactional data shared by members of the EG Radius community, the tables cover all occupier sales and lettings but exclude lease renewals and deals under NDAs at the time of publishing. Investment sales are reported separately in the table on p25.

Full leaderboards, sector and city tables, plus top individual dealmakers and all the latest deals, can be found at: www.egi.co.uk/on-demand-rankings/

| LONDON OFFICE MARKETS* | | |
|------------------------|--------------------------------|---------------------|
| | Agent | Total space (sq ft) |
| West End | Cushman & Wakefield | 192,412 |
| | Knight Frank | 181,936 |
| | CBRE | 162,924 |
| | RX London | 83,271 |
| | JLL | 72,266 |
| City core | Cushman & Wakefield | 503,202 |
| | Knight Frank | 479,016 |
| | JLL | 355,702 |
| | CBRE | 332,642 |
| | Newmark BH2 | 314,153 |
| City fringe | Compton | 292,320 |
| | Cushman & Wakefield | 129,956 |
| | Colliers | 69,354 |
| | Belcor | 60,879 |
| | Avison Young | 59,892 |
| Midtown | Cushman & Wakefield | 63,329 |
| | Knight Frank | 60,444 |
| | Farebrother | 40,451 |
| | Forward Property Advisors | 35,633 |
| | Susskind | 35,000 |
| Docklands | CBRE | 84,579 |
| | Cushman & Wakefield | 45,589 |
| | JLL | 39,049 |
| | Kontor | 12,127 |
| | Knight Frank | 11,654 |
| Southern fringe | CBRE | 29,957 |
| | Colliers | 21,045 |
| | Knight Frank | 17,531 |
| | JLL | 17,092 |
| | Cushman & Wakefield | 6,060 |

| Q3 REGIONAL LEADERBOARD Deals transacted on Radius between 01/07/23 and 30/09/23* | | | | | | |
|---|---------------------------------|---------------------|-------------------------------|---------------------|--|---------------------|
| | OFFICE | | INDUSTRIAL | | RETAIL | |
| | Agent | Total space (sq ft) | Agent | Total space (sq ft) | Agent | Total space (sq ft) |
| Greater London | Cushman & Wakefield | 1,081,716 | JLL | 155,445 | Cushman & Wakefield | 105,816 |
| | Knight Frank | 873,711 | Colliers | 106,221 | Savills | 86,248 |
| | CBRE | 699,358 | Knight Frank | 52,412 | CBRE | 23,199 |
| | JLL | 569,668 | Carter Jonas | 39,989 | | |
| | Compton | 343,158 | Kemsley | 37,613 | | |
| East Midlands | FHP Property Consultants | 44,737 | Innes England | 199,751 | FHP Property Consultants | 64,541 |
| | JLL | 18,298 | FHP Property Consultants | 194,923 | Savills | 33,190 |
| | Omeeto | 8,716 | Colliers | | Innes England | 21,260 |
| | Innes England | 7,044 | JLL | 136,973 | | |
| | Knight Frank | 5,566 | Carter Jonas | 134,695 | | |
| East of England | Bidwells | 126,029 | Eddisons | 152,176 | Eddisons | 19,794 |
| | JLL | 44,785 | Bidwells | 97,358 | Fenn Wright | 18,015 |
| | Fenn Wright | 37,057 | Carter Jonas | 79,774 | Penn Commercial | 12,097 |
| | Carter Jonas | 21,463 | JLL | 14,878 | | |
| | Eddisons | 15,531 | Fenn Wright | 13,989 | | |
| North East | Knight Frank | 61,661 | Naylor's Gavin Black | 103,525 | Savills | 61,312 |
| | Parker Knights | 18,085 | Avison Young | 100,340 | Christie & Co | 11,688 |
| | BNP Paribas Real Estate | 13,047 | Knight Frank | 50,660 | JLL | 7,450 |
| | Naylor's Gavin Black | 12,015 | Colliers | 15,113 | | |
| | Dodds Brown | 5,000 | Youngs RPS | 6,222 | | |
| North West | CBRE | 329,758 | Avison Young | 170,149 | Hitchcock Wright & Partners | 51,534 |
| | JLL | 121,261 | Knight Frank | 109,392 | Colliers | 50,000 |
| | Avison Young | 74,085 | JLL | 53,726 | Savills | 33,330 |
| | Cushman & Wakefield | 52,873 | Colliers | 20,467 | | |
| | Knight Frank | 49,449 | Butters John Bee | 4,629 | | |
| Scotland | CBRE | 193,839 | Colliers | 89,600 | Savills | 67,463 |
| | JLL | 132,679 | JLL | 55,007 | GM Brown Property Consultants | 4,856 |
| | Knight Frank | 103,598 | Knight Frank | 52,578 | Graham + Sibbald | 3,404 |
| | Savills | 93,208 | Savills | 49,176 | | |
| | Avison Young | 90,995 | GM Brown Property Consultants | 37,812 | | |
| South East <small>Office figures in Cambridge and London boroughs</small> | CBRE | 229,720 | JLL | 267,646 | Savills | 38,329 |
| | Cushman & Wakefield | 168,694 | Adroit Real Estate Advisors | 207,993 | Hicks Baker | 32,119 |
| | Bidwells | 155,876 | Cushman & Wakefield | 206,415 | Duncan Bailey Kennedy | 24,916 |
| | JLL | 147,584 | Lambert Smith Hampton | 121,329 | | |
| | Knight Frank | 111,379 | Kirkby Diamond | 103,019 | | |
| South West | CBRE | 75,597 | Myddelton & Major | 63,100 | Savills | 89,987 |
| | Burston Cook Associates | 38,573 | JLL | 63,010 | Cushman & Wakefield | 73,686 |
| | JLL | 34,542 | Colliers | 44,706 | Myddelton & Major | 15,997 |
| | Cushman & Wakefield | 30,966 | CBRE | 39,831 | | |
| | Knight Frank | 26,639 | Knight Frank | 38,582 | | |
| Wales | Savills | 50,530 | Knight Frank | 312,526 | Savills | 45,337 |
| | Knight Frank | 21,060 | Jenkins Best | 289,172 | Fletcher Morgan | 18,754 |
| | Fletcher Morgan | 4,462 | Cushman & Wakefield | 245,779 | Avison Young | 5,474 |
| | BA Commercial | 3,988 | Cooke & Arkwright | 194,624 | | |
| | Towler Shaw Roberts | 3,313 | BA Commercial | 110,672 | | |
| West Midlands | Avison Young | 229,627 | Darby Keye | 820,126 | Savills | 115,604 |
| | CBRE | 184,978 | Cushman & Wakefield | 679,278 | Creative Retail Property | 70,139 |
| | Cushman & Wakefield | 74,092 | Avison Young | 237,902 | Cushman & Wakefield | 40,449 |
| | JLL | 33,294 | Knight Frank | 182,492 | | |
| | Siddall Jones | 31,409 | John Truslove | 154,122 | | |
| Yorkshire & Humberside | Knight Frank | 111,288 | Knight Frank | 328,113 | Savills | 69,309 |
| | CBRE | 104,775 | Cushman & Wakefield | 186,492 | Colliers | 7,328 |
| | Colloco | 16,794 | JLL | 98,811 | Carter Towler | 6,082 |
| | JLL | 11,659 | Avison Young | 37,249 | | |
| | Cushman & Wakefield | 9,634 | Carter Jonas | 8,046 | | |

* These figures reflect deals entered on to the Radius platform by contributing agents and passing EG QA as of 6 October 2023 and exclude confidential deals. Disposals and acquisitions are included.

Q3 COUNTIES LEADERBOARD Lettings and occupational sales transacted on Radius between 01/07/23 and 30/09/23*

| County | Agent | Deal count** | County | Agent | Deal count** |
|------------------------|---------------------------------|--------------|---------------------------|--|--------------|
| Bedfordshire | Kirkby Diamond | 32 | East Sussex | Eightfold Commercial | 13 |
| | Adroit Real Estate Advisors | 6 | | Cushman & Wakefield | 4 |
| | Satchells Estate Agents | 3 | | Knight Frank | 1 |
| | Christie & Co | 2 | | JLL | 1 |
| | Avison Young | 1 | | Cradick Retail | 1 |
| Berkshire | Haslams Surveyors | 28 | Essex | Fenn Wright | 51 |
| | Page Hardy Harris | 17 | | Kemsley | 25 |
| | Hicks Baker | 17 | | Cushman & Wakefield | 7 |
| | JLL | 7 | | JLL | 4 |
| | CBRE | 7 | | Savills | 4 |
| Bristol | Burston Cook Associates | 19 | Gloucestershire | Cushman & Wakefield | 6 |
| | Knight Frank | 7 | | Burston Cook Associates | 6 |
| | CBRE | 3 | | JLL | 6 |
| | Cushman & Wakefield | 2 | | Colliers | 4 |
| | Carter Jonas | 2 | | Knight Frank | 3 |
| Buckinghamshire | Duncan Bailey Kennedy | 25 | Greater Manchester | Avison Young | 18 |
| | Chandler Garvey | 18 | | CBRE | 12 |
| | Bidwells | 10 | | Savills | 9 |
| | JLL | 3 | | Knight Frank | 8 |
| | Kirkby Diamond | 3 | | Cushman & Wakefield | 6 |
| Cambridgeshire | Eddisons | 45 | Hampshire | Flude Property Consultants | 23 |
| | Bidwells | 18 | | Holloway Iliffe & Mitchell | 16 |
| | Carter Jonas | 12 | | Primmer Olds | 14 |
| | JLL | 7 | | Lambert Smith Hampton | 12 |
| | FHP Property Consultants | 5 | | Keygrove Commercial | 11 |
| Cheshire | JLL | 8 | Hertfordshire | Brasier Freeth | 13 |
| | BA Commercial | 7 | | Stimpsons | 10 |
| | Butters John Bee | 7 | | Satchells Estate Agents | 5 |
| | BE Group | 6 | | Coke Consulting | 4 |
| | Savills | 4 | | Savills | 3 |
| Cornwall | Vickery Holman | 13 | Kent | Watson Day | 28 |
| | Savills | 1 | | Sibley Pares | 17 |
| | | | | Caxtons Commercial | 12 |
| | | | | Stafford Perkins | 10 |
| | | | | Cradick Retail | 6 |
| County Durham | Christie & Co | 3 | Lancashire | Hitchcock Wright & Partners | 2 |
| | Naylor Gavin Black | 2 | | Everard Cole | 2 |
| | Parker Knights | 2 | | Christie & Co | 2 |
| | Savills | 2 | | FHP Property Consultants | 1 |
| | Avison Young | 1 | | JLL | 1 |
| Derbyshire | FHP Property Consultants | 19 | Leicestershire | Innes England | 16 |
| | Ormeeto | 17 | | FHP Property Consultants | 7 |
| | Innes England | 9 | | JLL | 4 |
| | Knight Frank | 4 | | Cushman & Wakefield | 4 |
| | BB&J Commercial | 4 | | Everard Cole | 3 |
| Devon | Vickery Holman | 6 | Lincolnshire | Eddisons | 5 |
| | JLL | 4 | | Everard Cole | 2 |
| | Cushman & Wakefield | 4 | | FHP Property Consultants | 1 |
| | Savills | 2 | | | |
| | Colliers | 2 | | | |
| Dorset | Ellis And Partners | 10 | Merseyside | Hitchcock Wright & Partners | 26 |
| | Sibbett Gregory | 9 | | CBRE | 13 |
| | Primmer Olds UK | 5 | | Knight Frank | 3 |
| | CBRE | 2 | | Savills | 2 |
| | Myddelton & Major | 2 | | BA Commercial | 2 |
| East Scotland | Savills | 25 | Norfolk | Bidwells | 11 |
| | Knight Frank | 17 | | Arnolds Keys | 10 |
| | CBRE | 16 | | Christie & Co | 2 |
| | JLL | 14 | | JLL | 1 |
| | Colliers | 10 | | | |

* These figures reflect deals entered directly on to the Radius platform by contributing agents and passing EG quality assurance as of 6 October 2023 and exclude confidential deals. Disposals and acquisitions are included.

** Ties in number of deals were broken by agents with the largest total square footage transacted.

See the most up-to-date rankings of all EG Radius community agents by sector, region, county and city at: www.egi.co.uk/on-demand-rankings/

Q3 COUNTIES LEADERBOARD Lettings and occupational sales transacted on Radius between 01/07/23 and 30/09/23*

| County | Agent | Deal count** | County | Agent | Deal count** |
|-------------------------|---------------------------------|--------------|---|--------------------------------------|--------------|
| North Wales | BA Commercial | 13 | Surrey | Curchod & Co | 15 |
| | Savills | 5 | | JLL | 7 |
| | Towler Shaw Roberts | 3 | | BNP Paribas Real Estate | 3 |
| | Christie & Co | 2 | | CBRE | 3 |
| | Avison Young | 1 | | Lambert Smith Hampton | 3 |
| North Yorkshire | Everard Cole | 3 | Tyne & Wear | Knight Frank | 19 |
| | Carter Jonas | 3 | | BNP Paribas Real Estate | 5 |
| | Christie & Co | 3 | | Parker Knights | 4 |
| | Knight Frank | 2 | | Naylor Gavin Black | 4 |
| | JLL | 2 | | Savills | 3 |
| Northamptonshire | Prop-Search | 18 | Warwickshire | Bromwich Hardy | 12 |
| | Savills | 5 | | John Truslove | 9 |
| | Colliers | 2 | | Cushman & Wakefield | 5 |
| | Eddisons | 2 | | Darby Keye | 3 |
| | Christie & Co | 2 | | Avison Young | 3 |
| Northumberland | Christie & Co | 3 | West Midlands | Siddall Jones | 56 |
| | Knight Frank | 1 | | Avison Young | 24 |
| | Youngs RPS | 1 | | Creative Retail Property | 23 |
| | | | | Savills | 16 |
| | | | | Bromwich Hardy | 15 |
| Nottinghamshire | FHP Property Consultants | 30 | West Scotland | GM Brown Property Consultants | 28 |
| | Innes England | 12 | | JLL | 20 |
| | Knight Frank | 4 | | Savills | 20 |
| | Ormeeto | 4 | | Avison Young | 13 |
| | Colliers | 2 | | Colliers | 12 |
| Oxfordshire | CBRE | 5 | West Sussex | Flude Property Consultants | 14 |
| | Carter Jonas | 5 | | Knight Frank | 1 |
| | Savills | 4 | | JLL | 1 |
| | Creative Retail Property | 4 | | Savills | 1 |
| | Gerald Eve | 2 | | Eightfold Commercial | 1 |
| Shropshire | Towler Shaw Roberts | 20 | West Yorkshire | Carter Towler | 13 |
| | Creative Retail Property | 1 | | Savills | 9 |
| | | | | CBRE | 8 |
| | | | | JLL | 7 |
| | | | | Knight Frank | 5 |
| Somerset | Myddelton & Major | 11 | Wiltshire | Myddelton & Major | 34 |
| | Greenslade Taylor Hunt | 8 | | Avison Young | 2 |
| | Carter Jonas | 6 | | Cushman & Wakefield | 1 |
| | Christie & Co | 5 | | Carter Jonas | 1 |
| | Burston Cook Associates | 4 | | Christie & Co | 1 |
| South Wales | Knight Frank | 33 | Worcestershire | John Truslove | 31 |
| | Jenkins Best | 30 | | Savills | 1 |
| | Savills | 14 | | FHP Property Consultants | 1 |
| | Cushman & Wakefield | 12 | | Siddall Jones | 1 |
| | Cooke & Arkwright | 6 | | Bromwich Hardy | 1 |
| South Yorkshire | Knight Frank | 25 | Q3 INVESTMENT SALES LEADERBOARD | | |
| | Colloco | 9 | Investment sales transacted on Radius between 01/07/23 and 30/09/23 | | |
| | Savills | 4 | Agent | Sale price total | |
| | Cushman & Wakefield | 2 | JLL | £262,800,000 | |
| | BNP Paribas Real Estate | 1 | Colliers | £234,173,210 | |
| Staffordshire | Butters John Bee | 30 | Knight Frank | £220,230,000 | |
| | Rushton Hickman | 6 | Cushman & Wakefield | £124,609,779 | |
| | FHP Property Consultants | 5 | Savills | £68,065,000 | |
| | Savills | 4 | RX London | £57,850,000 | |
| | Creative Retail Property | 4 | Gerald Eve | £48,800,000 | |
| Suffolk | Fenn Wright | 22 | CBRE | £32,650,000 | |
| | Penn Commercial | 12 | Christie & Co | £28,537,400 | |
| | JLL | 2 | Tuckerman Commercial | £16,250,000 | |
| | Paul Hubbard Commercial | 2 | | | |
| | Cushman & Wakefield | 1 | | | |

How to get involved
To feature in the EG Radius Leaderboards, please call **0845 308 8811**